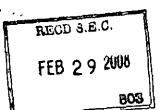


8028022 UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549



### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

OMB Number: 3235-0123 Expires: October 31, 2004

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SEC FILE NUMBER

**8** 47753

	FACING PAGE	
Information Require	ed of Brokers and Dealers Pursuant to Section 17 o	f the
Securities Ex	schange Act of 1934 and Rule 17a-5 Thereunder	

REPORT FOR THE PERIOD BEGINNING	01/01/07	AND ENDING	12/31/07
	MM/DD/YY		MM/DD/YY
A. REGIS	TRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER: American G	eneral Distributor	s, Inc.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINI	ESS: (Do not use P.O. Box	No.)	FIRM I.D. NO.
2929 Allen Parkway			
	(No. and Street)		
Houston	TX	7	7019
(City)	(State)	(Z	ip Code)
NAME AND TELEPHONE NUMBER OF PERS John J. Reiner	ON TO CONTACT IN RE	GARD TO THIS REP	ORT (713) 831-3991
			Arca Code - Telephone Number)
* B. ACCOL	INTANT IDENTIFIC	ATION	-
PricewaterhouseCoopers LLP (National Control of the Coopers of the	se opinion is contained in t	•	
1201 Louisiana, Suite 2900	Houston	TX	77002
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
G Certified Public Accountant		PROC	ESSED
Public Accountant			
☐ Accountant not resident in United S	States or any of its nossessi		5 2008
Trecountain not resident in Office C		ַיַּטַחייַ	MSON
FO	<u>R OFFICIAL USE ONL</u>	Y LUVA	VCIAL
<u> </u>			

AB 3/25

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### OATH OR AFFIRMATION

I, <u>John</u> J	. Reiner	, swear (or affirm) that, to the best of		
my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of				
	an General Distributors, Inc.	as		
of Decemb	er 31, 20 07	are true and correct. I further swear (or affirm) that		
neither the co		er or director has any proprietary interest in any account		
	y as that of a customer, except as follows:	GAG .		
	•	- Service Service		
		4		
3232	777777	1112:		
	JANE MARIE CHATTOM	John J. Vier		
	Notery Public, State of Toxas	Signature		
	My Commission Expires 12-14-2010 👸	Chief Firemodel Officer		
7	TO TO THE SECRETARISES	Chief Financial Officer Title		
		THE		
Jane 7	Marie Chattern			
]	Notary Public			
TTL*=	and the state of t			
(a) Facing	contains (check all applicable boxes):			
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	nent of Financial Condition.			
_ ` '	nent of Theome (2008).			
= \-,	nent of Changes in Stockholders' Equity or Partne	ers' or Sale Proprietors' Capital		
	nent of Changes in Stockholders' Equity of Farmer and the Changes in Liabilities Subordinated to Cla			
	utation of Net Capital.	inns of Cications.		
	utation for Determination of Reserve Requiremen	its Pursuant to Rule 15c3-3		
` ′       •	nation Relating to the Possession or Control Requ			
		he Computation of Net Capital Under Rule 15c3-1 and the		
	utation for Determination of the Reserve Requires			
		atements of Financial Condition with respect to methods of		
	idation.	memonic of a maneral Containion with respect to memons of		
🔯 (l) An Oa	th or Affirmation.			
	of the SIPC Supplemental Report.			
		cist or found to have existed since the date of the previous audit.		

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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Washington, DC 100

## American General Distributors, Inc.

Financial Statements and Supplemental Schedules December 31, 2007

# American General Distributors, Inc. Index December 31, 2007

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Supplemental Schedules
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Schedule II—Computation of Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission
Schedule III–Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission
Supplemental Report
Report of Independent Auditors on Internal Control Required by Rule 17a-5(g)(1) of the Securities and Exchange Commission



PricewaterhouseCoopers LLP 1201 Louisiana Suite 2900 Houston TX 77002-5678 Telephone (713) 356 4000 Facsimile (713) 356 4717

#### Report of Independent Auditors

To Board of Directors and Stockholder of American General Distributors Inc.

In our opinion, the accompanying statement of financial condition and the related statements of operations, of changes in stockholder's equity and of cash flows present fairly, in all material respects, the financial position of American General Distributors, Inc. (the "Company") at December 31, 2007, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit of these statements in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Pricewaluluse Coopers Lit
February 27, 2008

# American General Distributors, Inc. Statement of Financial Condition December 31, 2007

Assets	
Cash and cash equivalents	\$ 1,840,754
Accounts receivable from affiliates	50,932
Total assets	<b>\$</b> 1,891,686
Liabilities and Stockholder's Equity	
Liabilities	
Accrued liabilities	\$ 8,640
State taxes payable to affiliate	1,376
Federal income tax payable to affiliate	28,428
Total liabilities	38,444
Stockholder's equity	
Common stock, (\$.001 par value \$10,000 shares authorized;	
100 shares issued and outstanding) and paid-in capital	1,722,285
Retained earnings	130,957_
Total stockholder's equity	1,853,242
Total liabilities and stockholder's equity	<b>\$ 1,891,686</b>

## American General Distributors, Inc. Statement of Operations Year Ended December 31, 2007

Revenues	
Interest income	\$ 87,881
Reimbursement of expense from affiliates	90,553
Total revenues	178,434
Expenses	
Licenses and fees	39,068
Professional fees	43,680
Total expenses	82,748
Income before taxes	95,686
Provision for taxes	34,626_
Net income	\$ 61,060

### American General Distributors, Inc. Statement of Changes in Stockholder's Equity Year Ended December 31, 2007

	Commor Stock and Paid- Capital		Retained Earnings	Total
Balances at January 1, 2007	\$ 1,722,2	85 \$	69,897	\$ 1,792,182
Net income			61,060	61,060
Balances at December 31, 2007	\$ 1,722,2	85 \$	130,957	\$ 1,853,242

## American General Distributors, Inc. Statement of Cash Flows

### Year Ended December 31, 2007

Operating activities  Net income  Reconciling adjustments to net cash provided by operating activities:  Changes in operating assets and liabilities	\$	61,060
Accounts receivable from affiliates Accrued liabilities State taxes payable to affiliate Federal income tax payable to affiliate		(7,594) (3,360) (1,153) 17,235
Net cash provided by operating activities		66,188
Net increase in cash and cash equivalents	<del></del>	66,188
Cash and cash equivalents Beginning of year End of year	<del>_</del>	1,774,566 1,840,754
Supplemental disclosures Taxes paid	\$	12,000

### American General Distributors, Inc. Notes to Financial Statements December 31, 2007

#### 1. Significant Accounting Policies

#### **Organization and Nature of Operations**

American General Distributors, Inc. (the "Company"), a Delaware corporation, is registered with the Securities and Exchange Commission ("SEC") as a broker-dealer under the Securities Exchange Act of 1934, and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company distributes variable annuity contracts issued by AIG Annuity Insurance Company ("AIGAIC") under an exclusive marketing agreement. The Company conducts business as an underwriter/distributor with regard to variable annuity products and does not hold customer funds or securities. Accordingly, the company is exempt from SEC Customer Protection Rule 15c3-3, subparagraph (k)(1) as described in Supplemental Schedule II.

The Company is a direct, wholly owned subsidiary of AIGAIC, an indirect, wholly owned subsidiary of American International Group, Inc.("AIG").

The Company currently serves as the principal underwriter and distributor for the variable annuity contracts issued by AlGAIC and the Variable Annuity Life Insurance Company ("VALIC"), both of whom are affiliates. The Company has no other operations.

Commissions of \$3,608 and \$134,007,537 were paid by affiliated companies, including other broker-dealers, in connection with the distribution of AIGAIC and VALIC contracts, respectively. The Company does not receive the cash related to these commissions. The resulting commission revenues and offsetting commission expenses have not been reflected in these financial statements.

#### **Income Taxes**

The Company and its subsidiaries are included in the consolidated federal income tax return filed by the Parent. The Company files its own state and local tax returns. Federal income taxes are calculated as if the Company filed on a separate return basis, and the amount of current tax or benefit calculated is either remitted to or received from the Parent. The amount of current and deferred taxes payable or refundable is recognized as of the date of the financial statements, utilizing currently enacted tax laws and rates. Deferred tax expenses or benefits are recognized in the financial statements for the changes in deferred tax liabilities or assets between years.

#### Cash and Cash Equivalents

The Company has cash deposited in financial institutions that exceeds the federally insured amount of \$100,000. Management believes that the risk of loss is minimal.

Cash equivalents of \$1,838,983 at December 31, 2007 consists of a money market fund with Fidelity Investments. The Company considers this investment a cash equivalent due to its having a maturity of three months or less.

#### **Use of Estimates**

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America. The preparation of financial statements requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Ultimate results could differ from those estimates.

### American General Distributors, Inc. Notes to Financial Statements December 31, 2007

#### Fair Value of Financial Instruments

Management has determined that the fair value of the Company's financial instruments is equivalent to the carrying amount of such financial instruments as presented or disclosed in the financial statements.

#### **Recent Accounting Standards**

On July 13, 2006, the FASB issued FASB Interpretation 48, Accounting for Uncertainty in Income Taxes—an Interpretation of FASB Statement No. 109 ("FIN 48"), which clarifies the accounting for uncertainty in income tax positions. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of an income tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, and additional disclosures. The Company adopted the provisions of FIN 48 on January 1, 2007. The Company has no uncertain income tax positions and no amounts have been recorded in the financial statements related to income tax uncertainties.

#### 2. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the applicable exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). The Company is required to maintain minimum net capital equal to the greater of \$25,000 or 6-2/3% of its aggregate indebtedness.

At December 31, 2007, the Company had net capital of \$1,745,530, which was \$1,720,530 in excess of its required net capital of \$25,000. The Company's net capital ratio was 0.022 to 1.

#### 3. Transactions With Affiliates

The Company's activities are governed by both VALIC and AIGAIC and the Company receives financial and administrative support from affiliates. Therefore, the financial condition and results of operations may not necessarily be indicative of those which would have resulted if the Company had been operated as an unrelated entity.

The Company is a party to an operating expense agreement with AIGAIC and VALIC, whereby AIGAIC and VALIC reimburse the Company equally for all operating and distribution expenses incurred. Expenses incurred by the Company under the agreement and reimbursed are included as revenue in the statement of operations as reimbursement of expense from affiliates.

Accounts receivable from affiliates of \$50,932 at December 31, 2007, consists of operating and distribution expense reimbursements owed to the Company from AIGAIC and VALIC pursuant to this agreement.

#### 4. Subordinated Liabilities

The Company had no subordinated liabilities at any time during the year ended December 31, 2007. Therefore, the statement of changes in liabilities subordinated to claims of general creditors has not been presented for the year ended December 31, 2007.

### American General Distributors, Inc. Notes to Financial Statements December 31, 2007

#### 5. Commitments and Contingencies

During the normal course of business, the Company enters into contracts that contain a variety of representations and warranties and which provide general indemnifications. The Company's maximum exposure under these arrangements is unknown as this would involve future claims that may be made against the Company that have not yet occurred. However, based on experience, the Company expects the risk of loss to be remote.

#### Litigation

The Company is subject to certain legal proceedings, claim and disputes that arise in the ordinary course of business. Although the Company cannot predict the outcome of these legal proceedings, the Company's management does not believe these actions will have a material adverse effect on the Company's financial position, results of operations or liquidity.

#### 6. Income Taxes

The current and deferred portions of income tax expense (benefit) included in the statement of operations as determined in accordance with FASB Statement No. 109, Accounting for Income taxes, are as follows:

	•	Current		Total
Federal State income and franchise	\$	29,235 5.391		29,235 5,391
State income and manchise			_	
	<u>\$</u>	34,626	\$	34,626

The Company does not have any deferred taxes.

Income tax expense differs from the amount that would result from applying the federal statutory tax rate to pre-tax earnings primarily due to state income taxes net of federal effect.

# American General Distributors, Inc. Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission December 31, 2007

December 31, 2007	Schedule		
Net capital			
Total stockholder's equity	\$ 1,853,242		
Deductions and/or charges: Nonallowable assets:			
Accounts receivable from affiliates	50,932_		
Net capital before haircuts on securities positions	1,802,310		
Haircuts on securities:	_		
Money market fund	36,780		
Fidelity bond	20,000		
	56,780		
Net capital	\$ 1,745,530		
Aggregate indebtedness	\$ 38,444		
Computation of basic net capital requirement Minimum net capital requirement (greater of 6-2/3 % of			
aggregate indebtedness or \$25,000)	<u>\$ 25,000</u>		
Excess net capital	\$ 1,720,530		
Excess net capital at 1,000% (net capital less 10% of aggregate indebtedness)	\$ 1,741,686		
Ratio: aggregate indebtedness to net capital	0.022 to 1		

There were no differences between the Computation of Net Capital under Rule 15c3-1 included in this report and the computations included in the Company's corresponding unaudited Form X-17a-5 Part II A filing as of December 31, 2007.

# American General Distributors, Inc. Computation of Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission December 31, 2007

Schedule II

The Company is exempt from Rule 15c3-3 pursuant to the provisions of subparagraph (k)(1) thereof.

# American General Distributors, Inc. Information Relating to Possession or Control Requirements Under Rule 15c3-3 of the Securities and Exchange Commission December 31, 2007 Sci

Schedule III

The Company is exempt from Rule 15c3-3 pursuant to the provisions of subparagraph (k)(1) thereof.



PricewaterhouseCoopers LLP 1201 Louisiana Suite 2900 Houston TX 77002-5678 Telephone (713) 356 4000 Facsimile (713) 356 4717

### Report of Independent Auditors on Internal Control Required by SEC Rule 17a-5(g)(1)

To Board of Directors and Stockholder of American General Distributors, Inc.

In planning and performing our audit of the financial statements of American General Distributors, Inc. (the "Company") as of and for the year ended December 31, 2007, in accordance with auditing standards generally accepted in the United States of America, we considered the Company's internal control over financial reporting (internal control) as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. Accordingly, we do not express an opinion on the effectiveness of the Company's internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (the "SEC"), we have made a study of the practices and procedures followed by the Company, including consideration of control activities for safeguarding securities. This study included tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g), in making the following:

- 1. The periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11); and
- 2. Determining compliance with the exemptive provisions of Rule 15c3-3.

Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications, and comparisons, and the recordation of differences required by Rule 17a-13; and
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control and the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

'A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A *material weakness* is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control was for the limited purpose described in the first, second, and third paragraphs and would not necessarily identify all deficiencies in internal control that might be material weaknesses. We did not identify any deficiencies in internal control and control activities for safeguarding securities that we consider to be material weaknesses, as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2007 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the Financial Industry Regulatory Authority, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Priewalehoulogees UP February 27, 2008

